



APPENDIX A'

Short CVs of the Members of the Board of Directors of the Hellenic Post S.A. ("ELTA"):

1. Polychronis Griveas, Chairman of the Board of the Directors

Born in 1974. He holds an MBA in International Business Management from Johnson & Wales University in the United States and also a Hotel Management Diploma from IHTTI in Switzerland. He has completed the Global Strategic Management and Negotiation & Decision Making programs at Harvard Business School in Boston, the General Managers Program at Cornell University in New York and the Executive Leadership Program at CCL in San Diego, USA. From 2006 to 2017 he held the position of the Vice Chairman and CEO of Astir Palace Vouliagmenis SA and also Chairman and CEO of Astir Marina SA, where he successfully spearheaded the privatization of the company, securing at the same time record high operational profitability. He has also served in executive positions at Fairmont Hotels & Resorts and the largest casino in the world, Foxwoods Resort & Casinos in the USA. From 2003 to 2006 he held the position of the General Manager in Sofitel Rhodes and the position of the Chief Operating Officer in Sofitel Capsis Hotel chain. From April 2011 to May 2018 he held the position of Senior Advisor in Hotel Properties & Tourism Sector of the National Bank of Greece. He is a non-executive member of the boards for the Greek National Tourism Organization and the Greek Public Properties Company.

2. Elias Athanassiou, Chief Executive Officer, Executive Member of the Board of Directors

Born in 1971. He holds a B.Sc. in Marketing from ULV California (Sum Cum Laude), a M.Sc. in Finance from the University of Strathclyde (UK) and the international professional investment accreditation, CFA. Until July 2018 he was the Chief Executive Officer of Enterprise Greece. He has more than 20 years of experience working in the private sector in various industries, including insurance, finance and gaming & leisure. During his professional career he has worked for major corporations, being part of the global senior management team overlooking overseas businesses and international expansion. He has experience in complex international transactions, such as mergers & acquisitions, fund raising through local and international capital markets (equity, straight & convertible bonds), working closely with major international corporate and investment banks. Moreover, he has worked on green field business development projects and exports to more than 40 international markets, spanning throughout all continents.

3. Yannis Filos, Non-Executive Member of the Board of Directors

Born in 1962. Graduated from Athens University of Economics & Business (ASOEE), obtained his MBA in USA (University of Connecticut) and his PhD from Panteion University, Greece. He has acquired the professional titles of certified auditor CIA/2000 and CFE/2004. He worked at Arthur Andersen for 7 years and then as a consultant in private and public enterprises. From 2000 to 2007 he taught in ASOEE and since 2008 he is a member of the Faculty (currently elected Professor) of Public Administration at Panteion University, where in 2016 served as Deputy Rector of Economics and Development. He is currently a Member of the Quality Control Council of ELTE (since 2014). He has served as President in the Pharmaceutical Price Committee at Ministry of Health (2015-2018) and as a BoD member in various scientific institutes. He is an author of several books and articles in scientific journals. He gave many speeches at conferences in Greece and abroad. Since February 2018 he serves as non-executive member of the BoD (and president of its audit committee) at Properties Company S.A. ("ETAD").

4. Konstantinos Lafkas, Non-Executive Member of the Board of Directors

Born in 1967. He holds a Master degree in Mechanical Engineering from the National Technical University of Athens, an MBA from IMD-Lausanne and an MSc in Decision Sciences from the Athens University of Economics. In addition, he has attended training programs in Entrepreneurship and Innovation at Stanford and Babson College, the Executive Development Program of IMD and the Young Managers Program at INSEAD. He is a seasoned professional, serving for more than 25 years in C level managerial positions, such as Selonda (CCO), Sunlight (CEO), Alfa Laval Greece (CEO), Maillis (Development Director), Epa Attikis (Retail Sales and Customer Service Manager), Bitros SA (Sales Manager), Shell (Sales Engineer). It is important to mention that he led the aggressive expansion of Greek multinationals all over the globe through organic growth and acquisition projects. In addition, he has been heavily involved in negotiations both in Greece and abroad succeeded to implement new business models and also create growth opportunities.

5. Kyriakos Xydis, Non-Executive Member of the Board of Directors

Born in 1966. He holds an Executive MBA in General Management from Sheffield University (UK), and a BSc in Economics from Athens University. Moreover, he holds the Executive Diploma in Strategic Management and Leadership from Chartered Management Institute in London and a Diploma in Leadership Development from ALBA. With over of 30 years of working experience he has a proven track record of success in increasing market share, re-engineering operations, growing top line revenues and bottom line as well. His knowledge and extensive background lies mainly in the areas of banking, commercial and human capital management. He joined Eurobank in March 2017, as Assistant General Manager. Prior to that he was General Manager in Eurobank Business Services SA, Executive Vice President in Bancpost SA in Romania, Head of Retail in Eurobank Group in Serbia and before that he held several managerial positions in Eurobank and National Bank of Greece.