



GROWTHFUND STRATEGY-TO-ACTION SPOTLIGHT

Charting Progress, Growth & Value for Greece



GROWTHFUND

Growthfund is the country's National Investment Fund. Growthfund's portfolio consists of the Hellenic Republic Asset Development Fund (HRADF), Public Properties Company (ETAD), GAIAOSE, TIF-HELEXPO, PPC, Athens International Airport, Transport for Athens Group, Corinth Canal (AEDIK), 23 Regional Airports, CMT, CMFO, Hellenic Saltworks, 5G Ventures (PHAISTOS), and the Hellenic Post Group. Growthfund manages assets of a current value amounting to €5.5 billion.



WHAT IS 'STRATEGY-TO-ACTION SPOTLIGHT' BRIEF

The bi-monthly news update that includes the most important news about Growthfund and its subsidiaries, regarding business strategy, sustainability strategy, investment activity, projects and initiatives being implemented.



Growthfund co-Invests in the Hellenic Center for Innovation Development (ELKAK) with the Ministry of National Defence

Growthfund is supporting the Ministry of National Defence in transforming Greece from a consumer to a producer of advanced technology by acquiring a 33% stake in the newly established « Hellenic Center for Innovation Development» (ELKAK). ELKAK, operating as a corporation under the supervision of the Ministry of National Defence, aims to implement research and development programs in defense and security, support startups and innovative enterprises, cultivate a domestic ecosystem for developing innovative technologies and products, and strengthen the defense innovation ecosystem.

Similar initiatives have been undertaken in many other European countries, providing ELKAK the opportunity to collaborate with corresponding companies and organizations abroad. This period of discussions and negotiations in Europe concerning a common defense policy, with specific proposals for the creation of a Defense Fund to achieve EU military independence, has intensified following the war in Ukraine. In this context, initiatives

like ELKAK are enthusiastically received and easily gain access to funding from European resources.

The management of Growthfund recognized the significant importance of this venture and acts as an investor in the innovative initiative of the Ministry of National Defence. ELKAK's objectives include cultivating a domestic ecosystem for technology and product development and strengthening the defense innovation ecosystem. The first activity encompasses innovative technologies across various sectors, while the second focuses on innovation within the defense and security sector. Specifically, it involves research institutes, defense industries, universities, government bodies, innovative businesses such as startups, and financial institutions.

ELKAK will have the capability to establish subsidiaries for the production of innovative technological products and spin-off companies. Additionally, it will mediate between ecosystem companies and the Armed Forces to ensure the capability of testing technological solutions.

2 The New Role of Growthfund in the development of the Greek Economy

The new bill currently under consultation aims to reform and reorganize Growthfund, with key pillars being the evolution of its role with a focus on development, improving the operational framework of its subsidiaries following the PPC model, and creating a National Investment Fund to boost investments.

Specifically, the bill proposes:

- The design and implementation of a modern governance model for the Growthfund.
- The modernization of the operational framework of eight of its subsidiaries according to the PPC model, to attract top market executives and improve critical procurements such as the supply, maintenance, and repair of urban buses.
- The absorption of the Hellenic Financial Stability Fund (HFSF) and the Hellenic Republic Asset Development Fund (HRADF) into the Growthfund Group.
- The Establishing an Investment Fund, utilizing half of the compensation from the repurchase of EYDAP and EYATH by the state as initial investment capital to finance developmental investment activities that will have a significant impact on the social and economic growth of the country.



3 HPPCo-ETAD & HRADF join forces for public property utilization

The Hellenic Public Properties Company (HPPCo - ETAD) and the Hellenic Republic Asset Development Fund (HRADF), Growthfund subsidiaries, signed an MoU on Friday, June 28, 2024, to exchange expertise and accelerate the maturation and utilization processes of ETAD's landmark properties. This agreement focuses on properties of significant importance to the national economy, tourism, and industry. By joining forces, the aim is to enhance speed and efficiency, delivering substantial benefits to the country.



This agreement is part of ETAD's new strategy for the optimal utilization of its portfolio assets, aiming to create added value for Greece's public real estate. The companies' collaboration is expected to offer significant multiplier benefits for local communities and promote the sustainable development of the Greek economy.

4 Finalizing the tender on mapping and utilizing 36,000 ETAD properties

Growthfund's Request For Proposal (RFP) competition for the inventory and utilization of 36,000 properties in the subsidiary ETAD's portfolio is nearing completion.

This competition aims to establish a framework agreement with up to nine contractors, focusing on the mapping, segmentation, evaluation, and utilization of up to 36,000 public properties. Simultaneously, the competition for selecting a Project Management Office to implement the agreement is also in its final stage.

For Growthfund, it is a strategic priority for the government to be aware of its real estate assets and their development potential, a process that will contribute

to the further strengthening of the Greek economy.

The contractors selected through this competition will be responsible for data collection and processing, conducting preliminary property assessments, making site visits, submitting title inspection reports, and performing technical and legal pre-audits. Through the framework agreement, the chosen companies or consortia will handle the categorization and valuation of at least 1,000 property codes each, aiming to complete a total of 7,000 codes within three to four months by the participating companies/consortia, and 6,500 codes per company/consortium over the next two years.

SUBSIDIARIES & PARTICIPATIONS' NEWS

5 Thessaloniki Central Market embraces digital transformation

Thessaloniki Central Market is focusing on digitalization, ESG pillars, enhancing service quality, and ensuring safety for suppliers and traders.

As part of its modernization and digitalization plan aimed at speeding up entry and transactions, the market is implementing RFID



SUBSIDIARIES & PARTICIPATIONS' NEWS

technologies and bolstering security measures. This will automate trader entry, improving the daily operations for approximately 10,000 users, including traders and suppliers.

To enhance customer service, the market has developed a mobile application enabling the purchase of prepaid entry tickets via smartphone. This app aims to improve service and safety for suppliers and traders, featuring electronic pre-payment functions, emergency alerts, and company information.

Additionally, electronic invoicing is now fully implemented, and all staff processes have transitioned to a digital environment. Security measures, including fire protection studies, traffic flow analyses with one-way signage, and parking regulations, are also being implemented. These combined efforts aim to transform the safety culture for everyone involved in the daily operations of Thessaloniki Central Market.

6 The Thessaloniki International Fair (TIF) redevelopment project moves forward with a PPP Concession

The redevelopment of the Thessaloniki International Fair (TIF), an iconic project for both Thessaloniki and Greece, has been set in motion following its approval for inclusion in the Strategic Importance Contract Development Program through a Concession Agreement. This paves the way for an International Open Concession Tender.

The concession period is set for 35 years and will commence with the signing of the Concession Agreement.

According to the financing model, the project will be implemented via a Public-Private Partnership (PPP), in collaboration with local authorities, including the Municipality of Thessaloniki and the Region of Central Macedonia, which will finance part of the project.

With a budget of €300 million - including up to €120 million in public funding and the remainder from loans and private capital - the project is expected to significantly enhance the quality of life for residents. Approximately 60% of the area will be transformed into a Metropolitan Park with dense greenery, in agreement with the Municipality of Thessaloniki.

To date, Growthfund and TIF-HELEXPO have successfully completed several critical steps necessary for conducting the tender, demonstrating their commitment to utilizing the 176,000 square meter TIF-HELEXPO site, which has nearly 100 years of operation.

Specifically, all necessary preliminary studies have been completed, various scenarios with different financial assumptions have been developed and evaluated, and an initial market consultation has been conducted. During the project's maturation phase, knowledge from international and domestic experts with experience in similar projects was utilized. These experts worked intensively and collaborated harmoniously with all involved parties.



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With the «seal» of PPF, the largest public health upgrade program in Greece's history

HRADF's Project Preparation Facility (PPF) is currently implementing the most comprehensive public health infrastructure modernization program since the establishment of the Greek state. Led by Panagiotis Stamboulidis, this distinct sector within HRADF is managing a colossal project aimed at developing and conducting competitive bids for upgrading 80 hospitals and renovating 150 health centers, with a total budget of €529 million. This complex intervention is set to fundamentally transform our country's public health infrastructure.

For hospitals, two main activities are underway: The first, with a budget of €290 million, focuses on hospital renovations and modernizations. One project has already been completed, and 41 contracts totaling €111.1 million have been signed. Currently, 23 tenders worth €66.8 million are under evaluation, and eight bids valued at €20.9 million are in progress. An additional 18 tender processes totaling €45.9 million are in the maturation phase.

The second activity involves specific interventions: For the **«Sotiria» General Hospital**, initiatives are pushing forward for the establishment of a new Radiotherapy-Chemotherapy center and the renovation of clinics, budgeted at €23.6 million. A bid of €22.9 million is currently under evaluation, while a contract worth €686,808 has been signed. For the **«Papanikolaou» General Hospital in Thessaloniki**, the construction of a new building and the energy upgrade of the facilities are being promoted with a budget of €11.1 million. Two bids have been completed, with contracts totaling €11.1 million signed.

Regarding **Health Centers**, interventions for renovating over 150 centers across the country are being advanced, with a total budget of €239 million.



Tap & Pay Coming to Metro - Train Modernization in the Electric Railway and Wi-Fi in Metro - Mobile Ticket Payments

A range of projects aimed at enhancing public transport services are underway by Growthfund's subsidiaries. These include the complete renovation of 14 trains on Line 1 (Electric Railway), the addition of 140 electric buses to the Athens Transport fleet by May 2024, the provision of mobile and data signals in Metro stations and tunnels, and the implementation of tap & pay systems (using bank cards and mobile devices) on airport buses starting April 2024, with plans to extend to all modes of transport by the end of the year.



Growthfund's ESG Practices Highlighted in Madrid and Doha

Growthfund presented its best ESG practices at two international conferences in Madrid and Doha, organized by the International Forum of Sovereign Wealth Funds (IFSWF). The Doha conference, held

on April 24-25 and titled "Communicating in the 21st Century," focused on managing the reputation of sovereign wealth funds in the modern media landscape and highlighting best practices in ESG, risk management, and performance. In Madrid, at the conference titled "Financing the Climate Transition" on May 29-30, discussions centered on the role of sovereign wealth funds in financing the energy transition. Growthfund's participation emphasized transition strategies, financing models, and the importance of biodiversity in investment decisions.



Hellenic Parliament, Growthfund, and ETAD Join Forces for "Palataki" in Thessaloniki

The Hellenic Parliament, Growthfund, and ETAD formalized their collaboration on June 5, with the Prime Minister in attendance, aiming to restore the Government House (Palataki) as a landmark in Thessaloniki. The agreement was signed by the Speaker of the Hellenic Parliament, Konstantinos An. Tassoulas, Growthfund CEO Gregory D. Dimitriadis, and ETAD CEO Iro Chatzigeorgiou. This partnership focuses on restoring, upgrading, and utilizing the Government House as a multi-purpose cultural, conference, and event space in collaboration with the local community.





High Performance for 5G Ventures and Investment in Hellas Direct

Through the specialized investment fund “Phaistos” with assets of €100 million, Growthfund supports startups in 5G technologies. Managed by 5G Ventures, the fund has already financed eight companies. In 2023, 5G Ventures achieved all its goals and is further creating a favorable business environment for its portfolio companies. Additionally, it expanded its portfolio into the promising insurance sector by investing in Hellas Direct.

Collaboration with “Archimedes” for Technological Innovations in Citizen Services

The Memorandum of Understanding between Growthfund and the Research Center



“Archimedes” focuses on utilizing new technologies and integrating smart digital applications to improve citizen services and promote technological innovation. This collaboration supports the intensive digitization of services provided by Growthfund’s subsidiaries. In the initial phase, modern technologies were leveraged for social good, resulting in significant applications such as Eureka Power for energy savings, RideInsight for bus occupancy, and CustomerSuccess for customer service. The collaboration continues with the development of innovative tools like MarinerMuse for managing the Corinth Canal and expanding to evaluate, develop, and operate digital applications based on Artificial Intelligence, Data Science, and Algorithms.

