

**INVITATION FOR THE SUBMISSION OF PROPOSAL FOR THE MASTER PLAN STUDY,
STRATEGIC ENVIRONMENTAL IMPACT STUDY AND ENVIRONMENTAL IMPACT STUDY OF
ALIMOS MARINA**

Athens, 5 March 2013

1. Introduction

1.1. In accordance with the provisions of:

- (a) Law N. 3985/2011 “Medium Term Fiscal Strategy 2012-2015” (Government Gazette nr. A’ 151/2011), the Medium Term Fiscal Strategy 2012-2015 was adopted, together with the “Privatizations Program 2011-2015” (Chapter B’, Part II), which includes, inter alia, the development of the totality of the country’s ports,
- (b) Law 4046/2012 “Approval of the Draft Financial Assistance Facility Agreements between the European Financial Stability Fund (EFSF), the Hellenic Republic and the Bank of Greece, the Memorandum of Understanding between the Hellenic Republic, the European Commission and the Bank of Greece and other urgent provisions for the reduction of public debt and the rescue of the national economy” (Government Gazette A’ 28)

1.2. Decision nr. 218 of the Interministerial Committee for Asset Restructuring and Privatization (I.C.A.R.P.) (Gov. Gaz. B2322/2012), provides for the transfer to the Hellenic Republic Asset Development Fund (“HRADF”) of the economic right to concede to third parties, by means of concession agreements, the rights of administration, management, operation, development, expansion, maintenance and exploitation of 23 ports of the Hellenic Republic, including the Marina of Alimos.

1.3. For this purpose, HRADF intends to attract strategic investors, to assign relevant concession agreements, and to exploit its rights on Small Ports/Marinas (the “Transaction”).

1.4. Within the context of the preparation of the Transaction, HRADF invites consulting firms to submit offers for the project “Execution of the Master Plan Study (M.P.S), Strategic Environmental Impact Study (S.E.I.S.) and the Environmental Impact Study (E.I.S.) for the Marina of Alimos”.

2. Scope of work:

2.1. This invitation concerns the preparation of the Master Plan Study (M.P.S.), which will be undertaken in two phases, Strategic Environmental Impact Study (S.E.I.S) and Environmental Impact Study (EIS), as per the provisions of L. 4014/2011 and the legislation in force during the time of submission of the studies for the Marina of Alimos.

- 2.2. The overall supervision and management of the project will be undertaken by HRADF, which will provide the necessary data, instructions and clarifications in cooperation with other competent authorities (Ministry of Tourism etc.).
- 2.3. The studies will be prepared and submitted to HRADF and the competent authorities, in Greek, according to the detailed time schedule which will be agreed upon the signing of the engagement letter with the consulting firm to be selected.
- 2.4. Duration: For the execution of the 1st phase of the Master Plan Study (M.P.S) and the Strategic Environmental Impact Study (S.E.I.S.) two and a half (2.5) months following the signing of the relevant engagement letter. For the completion of the Master Plan Study (M.P.S.) and the Environmental Impact Study (E.I.S) for the operation of Alimos Marina, one and a half (1.5) months following the approval of S.E.I.S.
- 2.5. Procedure for permitting: The consulting firms shall also be responsible for the drafting and preparation of the necessary files and the monitoring of the approval procedure of the studies by the competent authorities, as per the legislation in force, and for the drafting and submission of any amendments/revisions that could eventually be requested, for a period of up to one and a half (1.5) years after the date of their submission for approval.
- 2.6. The upper limit of the budget for all studies (M.P.S. 1st and 2nd Phase, E.I.S. and S.E.I.S) is **€130,000 (one hundred thirty thousand euro)**, VAT excluded. This sum includes all the necessary expenses for the preparation and submission of the studies in as many copies required as per the legislation in force.

3. Necessary Qualifications – Selection Criteria

- 3.1. To participate in the present tender, all interested consulting firms (hereinafter the “Interested Parties”) need to satisfy the following minimum requirements:
 - 3.1.1. A valid Design certificate of category 11 (Harbour Works Designs) of class D’ and above, or an equivalent right to design harbour works in the country of their establishment (for international candidates), a valid Design Certificate of Category 27 (Environmental Studies) of class C’and above, or the equivalent right to draft environmental studies in the country of their establishment (for international candidates), and a valid Site Planning Certificate of Category 01 of Class B’ or C’.
 - 3.1.2. Previous experience in the preparation of Master Plan Studies for Marinas and Tourist Boat Shelters (Master Plan Studies, Land Planning Files etc.) in Greece, or the drafting of comparable studies abroad.

3.1.3. Previous experience in the preparation of EIS for Marinas and Tourist Boat Shelters, either in Greece or abroad.

3.1.4. The design team to be established for the above studies will consist of at least:

- Three (3) Consultants specializing in Harbour Works, namely two consultants with a minimum experience of twelve (12) years in Harbour Works Studies, in Greece or abroad, and one consultant with a minimum experience of eight (8) years in drafting Harbour Works Designs in Greece or abroad,
- Two (2) Consultants specializing in Environmental Studies, namely one consultant with at least twelve (12) years' experience in Greece or abroad and one consultant with at least eight (8) years' experience in drafting Environmental Impact Studies of Harbor Works in Greece or equivalent experience abroad.

Additionally:

- The design team of the Interested Party should also include an Urban/Site planner as well as an Architect Engineer with minimum experience of twelve years in Greece or abroad.

3.2. The consulting firm which will be selected should fulfill the obligations as per Law 3049/2002, and in particular the professional code of ethics of engineers and the rules of professional confidentiality.

3.3. All Interested Parties should submit a proposal which will include the following:

- i. A brief technical report, up to fifteen (15) pages long, presenting the suggested design team's methodological approach for the execution/materialization of the consulting project, as per this invitation.
- ii. The financial offer for the preparation of the studies, taking into account the upper limit of the budget as mentioned in paragraph (2.6) above. The fees structure will consist of a lump sum remuneration to include all fees and expenses. Financial offers exceeding the indicative estimated price will not be taken into consideration and will be disqualified.
- iii. The C.V.s of the members of the design team, documenting their experience and specialization as described in paragraph (3.1) above.
- iv. A list with a brief description of **equivalent studies (M.P.S., S.E.I.S and E.I.S. of Marinas)** undertaken by the same consulting firm as well as by the members of the proposed design team during the last fifteen (15) years in Greece or abroad. The list should also include contact details of the

addressee (or receiver) of each study, whom HRADF may contact, if necessary.

- v. Additionally the Interested Parties as well as all the members of the consulting team should solemnly declare the following:
 - a. Their acceptance to participate in the consulting team, and
 - b. That they do not have any conflict of interest

The above stated condition should be valid for the whole duration of the contractual relation with the HRADF.

4. Selection process

- 4.1. The engagement will be awarded in accordance to the provisions of article 3.3 of the Regulation of Terms and Procedures concerning Awards and Supplies of HRADF, provided for in paragraph 4 of Article 8 of the Law 3986/2011, established by the Board of Directors of HRADF and approved by the decision of the Minister of Finance under protocol number 2/66012/0025/20.09.2011 (Gov. Gaz. B'2241/06.10.2011), as amended and codified by the decision of the Minister of Finance under protocol number 2/34294/0025 (Gov. Gaz. B'1695/16.5.2012).
- 4.2. HRADF will evaluate the proposals, as per the minimum requested qualifications, as described above in paragraphs 3.1-3.2 above, as well as in accordance with the effective evaluation of the documentation of each offer as described in paragraph 3.3 above. It is at HRADF's discretion to request clarifications, additions, revisions or/and financial improvement of the offers of the Interested Parties, under the condition that such requests will ensure the equal treatment of all candidates and not result in any discrimination or distort the competition. Following the evaluation, HRADF may invite up to three (3) Interested Parties, to present their proposals and their team, in order to proceed to the final evaluation.
- 4.3. The HRADF reserves, at the fullest extent possible and at its exclusive discretion, the right to cancel, suspend, amend or postpone for a later time this procedure, without any prior notice, as well as to terminate any negotiations or discussions at any stage of the process, without incurring any liability whatsoever as against any participant and/or any third party.
- 4.4. The Interested Parties should submit their offer, together along with all the aforementioned documentation **exclusively by e-mail to: info@hraf.gr**, with the indication:

"INVITATION FOR THE SUBMISSION OF PROPOSAL FOR THE DESIGN OF MASTER PLAN STUDY, STRATEGIC ENVIRONMENTAL IMPACT STUDY AND ENVIRONMENTAL IMPACT STUDY OF ALIMOS MARINA"

- 4.5. Interested Parties may, at their discretion, also submit hard copies of their proposal to the offices of HRADF (1 Kolokotroni & Stadiou Street, 7th Floor, Postal Code: 105 62, Athens, Greece).
- 4.6. The proposals must be submitted at latest on **Tuesday 12 March 2013**, at 14:00 Greek Time.